# STARTING A BUSINESS or GROWING A BUSINESS?

# Then this is for you!

It is our pleasure to invite you to a Procurement and Business event.

This event will give you the following:

- Information and tips on how to trade with the public sector and how to win successful contracts.
- Funding and Business support for new and existing businesses in Newark & Sherwood.
- Network with your local business community.

This is an excellent opportunity for your business. There are two events:

Friday 30 September 2016 Aura Business Centre, Newark Friday 28 October 2016 Edwinstowe House, Edwinstowe

The event is free to attend.

For more detail and to reserve your place, please email susan.nattrass@newark-sherwooddc.gov.uk ARK&SHERWOOD or ring Sue on 01636 655277.













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The theme of the event has been designed for local businesses to offer the following key business benefits:-

**Morning session:** Learn about public procurement and how to bid for public sector contracts. A team of advisers are eager to help local firms find out more about the range of opportunities available to businesses with the public sector.

Afternoon session: Finance and Business Support Solutions for new and existing businesses in Newark and Sherwood. Find out what support is available to help your business grow and prosper.

### AGENDA

#### Procurement

- 09:30 Arrivals and coffee
- 10:00 Introductions
- 10:10 How to bid for public sector contracts from Eastern Shires Purchasing Organisation
- 10:40 Doing business with Nottinghamshire County Council
- 10:55 Coffee break and networking
- 11:15 Support from East Midlands Chamber
- 11:30 EastMidsTenders portal hints and tips
- 11:40 Success in winning supply contracts
- 12:00 Questions
- 12:30 Lunch and networking

#### **Business Support**

- 13:30 What it takes to start a business
- 13:50 Newark & Sherwood District Council Think Big Loan
- 14:00 Finance and Business Support for new and existing businesses
- 14:10 Your supply chain and keeping it local
- 14:20 Market Place, networking and coffee
- 15:30 Close

During coffee breaks and luncheon there will also be opportunities to visit the Market Place. Advisers will be on hand to offer impartial advice, guidance and sign posting.



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